

Message Text

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PAGE 01 MEXICO 12786 072008Z
ACTION EB-08

INFO OCT-01 ARA-10 ISO-00 SP-02 L-03 INR-10 /034 W
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P 072003Z AUG 78
FM AMEMBASSY MEXICO
TO SECSTATE WASHDC PRIORITY 1873

C O N F I D E N T I A L MEXICO 12786

STADIS////////////////////////////////////

PLEASE PASS TO JULIUS KATZ, EB

EO 11652: GDS
TAGS: ENRG, MX
SUBJECT: SALE OF MEXICAN NATURAL GAS

1. PRIOR TO HIS DEPARTURE FOR VACATION, STEVE BOSWORTH
OUTLINED STRATEGY TO DELAY ANY SUBMISSION TO GOVERNMENT
OF MEXICO REGARDING ECONOMIC COSTS AND BENEFITS OF NATURAL
GAS POLICY CHOICES UNTIL AFTER CONGRESSIONAL ACTION ON
PENDING NATURAL GAS CONFERENCE AGREEMENT. I AM IN AGREE-
MENT WITH THIS SUGGESTION.

2. IN OUR EFFORTS TO PUT DISCUSSIONS WITH THE GOM BACK
ON THE TRACK, I WONDER IF IT WOULD BE USEFUL TO APPROACH
EXIM BANK AND DISCUSS THE POSSIBILITY OF HAVING THE BANK
ADVISE THE GOM THAT IT IS NOW ABLE TO OFFER FINANCING
CREDITS WITHOUT THE CONDITION OF "PRICE AGREEMENT" THAT
WAS PREVIOUSLY IMPOSED. THIS WOULD LIKELY BE WELL
RECEIVED IN MEXICO AND MIGHT RENDER A SERVICE AS WELL TO
GE'S EFFORTS TO TIE DOWN A SUBSTANTIAL CONTRACT FOR
COMPRESSORS IF LINE TO U.S. IS TO BE COMPLETED. LUCEY

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Message Attributes

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Concepts: SALES, NATURAL GAS
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